

Success of Turnaround programme

- require owners prioritization between "control" & "value"

- ▣ Company analysis & initial Due Diligence
- ▣ Resource assessment & requirements
- ▣ Initial turnaround/ development programme definitions
- ▣ Valuation ja targets
- ▣ Implementation principles
- ▣ Solidifying turnaround/ development programme
- ▣ Support, commitment by personnel and stakeholders
- ▣ Key operational success factors
- ▣ Strengthening of the committment to changes
- ▣ Key resources
- ▣ Commitment building for turnaround programme & targets
- ▣ Building required competencies within organization
- ▣ Responsibilities, projects and decision-making
- ▣ Leadership style
- ▣ Support, responsibilities and follow-up
- ▣ New projects
- ▣ Return of previous owners
- ▣ MBO / MBI
- ▣ Trade sale
- ▣ Restructuring

